

Join the **revolution**, ditch the office!

Growth Hacker / Software Sales Representative

code2flow (<https://code2flow.com>) is offering a **fully remote, part-time or full-time** job as a Growth Hacker and a Software Sales Representative. If you are at the beginning of your career, or a last year student or simply just an enthusiast who found this job posting, keep on reading!

What we offer

- Work in a small startup team where you can learn many aspects of running and growing an early stage company
- Work remotely in the US time zone (or any other time convenient to you - we work from USA, Thailand and Poland, and so can you)
- Nobody looking over your shoulder as long as the job is getting done
- Work with startup veterans and learn from them for your future ventures
- Hourly rate of \$6 up to \$12 + commission on sales from customers brought by you (company success should be your success)

Who are we looking for

- Great spoken and written English skills
- Self-motivated and excited about hacking, building and growing things
- Detail oriented (no lead will ever slip through your funnel unnoticed!)
- Is passionate about technology and eager to learn new tools... everyday!

Responsibilities

- Proposing and implementing strategy to measure, track and grow important KPIs
- Managing company social media accounts
- Creating company marketing/ad campaigns
- Spreading the word about the product (Medium posts, Reddit/Product Hunt/Stack Overflow threads)
- Reaching out to new customers from several industries (cold-mailing, cold-calling)
- Proposing and testing new ways to generate more leads
- Working through the sales pipeline, scheduling follow ups and demos
- Maintaining relationship with current customers and taking care of license renewals
- Assisting customers using in-app chat widget

Please send your CV to join@code2flow.com, along with a few words about yourself - we'd love to learn who we will be working with!